

# Hartlepool Business Week

Monday 15th–Thursday 18th May 2023





# Welcome to Hartlepool Business Week

We are delighted to be launching the second Hartlepool Business Week, a fantastic programme of business support events taking place from 15th-18th May 2023.

Organised by Hartlepool Borough Council's Economic Growth Team, alongside a range of partners, the week will raise awareness of advice and support available to businesses in the town to help them grow and thrive. Advice and support will also be available for people looking to launch their own ventures and to newly established businesses.









There is a wide range of sessions available during the week covering topics such as finance, staff and recruitment, winning public sector contracts, international trade and setting up your own business.














Hartlepool Business Week provides an opportunity for businesses to access support which they may not know exists.

Full details of events taking place during Hartlepool Business Week and registration details are provided in this programme. Those wishing to enquire about events can email [business.support@hartlepool.gov.uk](mailto:business.support@hartlepool.gov.uk)





Date & Time	Event	Description	Venue (& registration)	Partners
Monday 15th May 10.30am-12.30pm	Self-Employment Basics - what you need to know when becoming self-employed.	This session will cover what self-employment entails, the different legal set-ups and your responsibilities. We explore the importance of business planning and developing a business model which is both viable and sustainable. We also cover the importance of knowing your customers/clients and different ways to market your business to them. It's a great opportunity to get any questions you have answered.	The BIS, 13-17 Whitby Street, Hartlepool, TS24 7AD  Register on Eventbrite for a ticket.  <a href="https://selfemployment-hbw.eventbrite.co.uk">https://selfemployment-hbw.eventbrite.co.uk</a>	
Monday 15th May 1:30pm-2:30pm	Doing Business with Hartlepool Borough Council	Hartlepool Borough Council, in partnership with the North East Procurement Organisation (NEPO), invites Hartlepool businesses of all sizes and industries to attend Doing Business with Hartlepool Borough Council. This will provide local businesses with the opportunity to learn how the Council's procurement process works and how they can make the most of public sector opportunities by bidding for work contracts.  Following the presentation, attendees are welcome to stay for one-to-one discussions with the Council and NEPO until 3pm to receive help and advice relevant to their business.	The BIS, 13-17 Whitby Street, Hartlepool, TS24 7AD  Register on Eventbrite for a ticket.  <a href="https://businesswithhbc-hbw.eventbrite.co.uk">https://businesswithhbc-hbw.eventbrite.co.uk</a>	 
Tuesday 16th May 10am-6pm	LARCH Ideas Hub - Social Enterprise Support	LARCH stands for Local Access Redcar & Cleveland and Hartlepool.  LARCH aims to develop and build a thriving social economy in these areas and our ambitious plans will achieve this through working with local people who want to tackle social issues whilst developing 'sustainable social enterprises'.  This is a unique opportunity to enable local organisations to make more social impact in their respective communities with access to 'enterprise development support', 'blended repayable finance' or what is known as 'social investment', or financial support to develop growing enterprises.  We would like to meet new and existing social enterprises, and LARCH will provide one-to-one slots to discuss your idea with our experts, who will help you formulate your idea, with additional workshops and support.  There is a chance to be entered into a competition to benefit from 'business support' worth £500 to develop your business idea further.	The BIS, 13-17 Whitby Street, Hartlepool, TS24 7AD  Drop-in between 10am-6pm	
Tuesday 16th May 10am-6pm	Thinking of Starting a Business?	This free informal drop-in event is for anyone who has an idea for a business and would like to discuss it with a business start-up advisor.  There will be an opportunity to chat one-to-one with business start-up advisers from the Council's Economic Growth Team, Enterprise Made Simple, the Prince's Trust and Business & IP Centre Tees Valley	The BIS, 13-17 Whitby Street, Hartlepool, TS24 7AD  Drop-in between 10am-6pm	   

Date & Time	Event	Description	Venue (& registration)	Partners
Wednesday 17th May 9:30am-11am	Financial Support to Grow Your Business	Drop-in and meet your local financial support providers at an informal drop-in session open to all businesses.  If you're thinking of growing your business you might be eligible to access financial support to support your growth project so pop in for a chat.	The BIS, 13-17 Whitby Street, Hartlepool, TS24 7AD  Drop-in	    
Wednesday 17th May 1:30pm-2:30pm	Develop and Recruit a Successful Workforce	This informal business 'speed-dating' style session will give you an insight into the different recruitment methods available for your business and how you can develop your workforce. Discuss with education providers the opportunities available, from apprentices to unpaid work experience and graduates from our local colleges and university. Access fully-funded advice to access training and skills support to upskill your current workforce and help with skills gaps.	The BIS, 13-17 Whitby Street, Hartlepool, TS24 7AD  Register on Eventbrite for a ticket.  <a href="https://recruitdevelopworkforce-hbw.eventbrite.co.uk">https://recruitdevelopworkforce-hbw.eventbrite.co.uk</a>	    
Thursday 18th May  Book a 30-minute slot between 1pm-4pm	Global Trade Support Surgeries	Gain specialist one-to-one advice on how to maximise the global potential of your business and book a 30-minute slot to discuss how your business can trade overseas successfully with guidance from the Department for Business and Trade. Businesses of all sizes and industries are welcome to register.	Online  Register on Eventbrite for a ticket.  <a href="https://globaltradesurgeries-hbw.eventbrite.co.uk">https://globaltradesurgeries-hbw.eventbrite.co.uk</a>	
Thursday 18th May 10am-12pm	Your Net Zero Journey and Trees on Tees	This session will provide businesses with the opportunity to drop in for an informal chat about how they can implement net zero initiatives. Also, learn about the Trees on Tees programme which businesses are encouraged to support through tree planting and woodland creation.	The BIS, 13-17 Whitby Street, Hartlepool, TS24 7AD  Drop-in	 



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